

EDUCATION

- 2016 - 2018** **London Business School**
Reading for MBA degree
GMAT score 780 V47 Q50
Awarded LBS Scholarship worth £30,000
- 2007 - 2011** **Ryerson University, Toronto, Canada**
Bachelor of Design, Fashion Design
Attended top Canadian fashion program - 16% acceptance rate
Selected from 12 applicants to attend international exchange at UTS, Australia
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BUSINESS EXPERIENCE

- Jun 2017 to Present** **CONFIDENTIAL COMPANY**
£13m runway designer womenswear brand
Strategy Consultant
 - Sourced strategic supply chain project with CEO of prestige UK fashion brand and experienced consultant project partner
- Jun 2017 to Aug 2017** **MACACHA, London**
£1m Supplement brand retailing at Holland & Barrett, Whole Foods, Planet Organic
Head of Operations
 - Prevented stockout that would have lost company 80% of sales accounts: Modelled inventory forecast, reprioritized supplier relationship focus, negotiated manufacturing timelines
 - Reduced COGs by 4.5%: Consolidated orders, negotiated favourable inventory terms
- 2014 - 2016** **ROOTS, Toronto, Canada**
\$250M iconic Canadian fashion lifestyle brand, 2,000 employees
Global Sourcing Coordinator
 - Saved \$3m costs reformulating sourcing strategy for new Private Equity ownership: Analyzed shifting \$18m production to new country, created presentation for sourcing director
 - Eliminated 600 hours meeting time per year for senior management: Built dashboard for company president, led team of 3, established quarterly process for buying team of 10
 - Reduced costs by 4% on \$120m worth of product over two years: Managed relationships between 100+ suppliers and 40 member product team
 - Improved on-time delivery by 7%: Led 80+ production meetings per year, analyzed quantitative supplier performance data, synthesized qualitative data
 - Improved critical path adherence by 40%: Coached teams, overhauled production calendar into an interactive, scalable format
- 2012 - 2014** **Associate Designer**
 - Negotiated with management to create new role for me: Implemented 3 efficiency initiatives, managed product development for 150+ new products per year with \$13m sales
 - Reduced production monitoring by 2000 hours per year for a design team of 15: Designed automated tracking system, oversaw development with IT team
 - Saved 3 weeks textile development time by increasing artwork accuracy: Created template system, coached graphics team on use
- 2006 - 2012** **MIKHAILMOUDRAKOVSKI.COM, Toronto, Canada**
Own fashion company and independent consulting
Founder / Design Consultant
 - Won 1st prize: Most Promising Designer award at Art of Fashion competition in 2009, selected as finalist out of 200 applicants to present at event with 5,000 attendees.
 - Secured contracts with 3 Toronto brand clients and \$10,000 Toronto Fashion Week sponsorship illustrating concepts for legendary designer Pat McDonagh
 - Awarded runway slots at 4 professional level fashion shows, the only student out of 60 in my cohort to have been awarded any slots while studying
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ADDITIONAL INFORMATION

- Led research in consulting project for £11Bn retail / financial services company in team of four, sourced interviews with 5 world-class experts in the field
- Elected president of 4,500 member LBS Retail & Luxury Goods club, selected as one of 12 MBA students for LBS Walpole Programme, career coached 20+ LBS students
- Played starting lineup in 4 games for LBS rugby team - despite being new to the sport
- Built online hobby business with \$50,000 revenue over four years
- Led 5 guided hikes, created 4 new educational programs while working as Canadian park ranger, selected for job from 100's of applicants

LANGUAGES Native English, Native Russian, Basic French

NATIONALITY Canadian, UK work authorization